

Construction Startup Competition 2024 Names the Eight Startup Winners Revolutionizing the Construction Industry

- The hosts of the competition venture capital and construction companies Cemex Ventures, Caterpillar, Dysruptek by Haskell, Ferrovial, Hilti, Leonard by VINCI, NOVA by Saint-Gobain, Trimble and Zacua Ventures have named the **eight winning startup solutions advancing innovation in the construction sector**.
- The eight startup winners will compete for the gold, silver, and bronze medals at **Pitch Day**, taking place at Trimble Dimensions User Conference in Las Vegas on **November 12, 2024**.

MADRID, October 22, 2024 – Today the partners of Construction Startup Competition 2024, Cemex Ventures, Caterpillar, Dysruptek by Haskell, Ferrovial, Hilti, Leonard by VINCI, NOVA by Saint-Gobain, Trimble, and Zacua Ventures, have announced the most promising startup solutions from this year's competition with the potential to transform the construction industry.

The annual competition, now in its eighth edition, received a large number of startup applications from over 70 countries. Startup solutions were categorized into four focus areas that correspond to current pain points in the construction value chain: Green Construction (sustainability), Enhanced Productivity (efficiency), Construction Supply Chain (timeliness), and Future of Construction (disruption). The most promising startup solutions from each focus area were named Construction Startup Competition 2024's champions: GScan [Estonia], Kaya AI [US], KRAAFT [France], MIXTERESTING GmbH [Austria], Raise Robotics [US], revitalyze [Austria], Sodex Innovations GmbH [Austria] and Trunk Tools [US].

The eight aforementioned winners will advance to the competition's final milestone, **Pitch Day 2024**, and present their solutions to executive representatives from the competition's partner companies, industry investors and potential business partners at Trimble Dimensions User Conference on November 12 in Las Vegas, Nevada. The three startups with the best pitches will receive cash prizes, be named the gold, silver and bronze medalists, and continue to be evaluated for potential partnership opportunities with the host companies.

Over the last eight years, <u>Construction Startup Competition</u> has been a launching pad for more than 3,500 startups to network, validate their solutions through pilots and deployment projects, gain industry recognition, and facilitate fundraising with the mission to advance innovation in construction and promote the adoption of startup technologies. As the construction sector undergoes a technological revolution, the competition hosts are saying to startups, "**Let's build something bigger together!**" Contech & Cleantech startups looking to meet with investors, pilot their solutions and make a significant impact in the construction industry can join the competition partners and winners at <u>Trimble Dimensions User Conference</u>.

About Construction Startup Competition

Since its first edition in 2017, startups from more than 80 countries have participated in the biggest challenge aimed at startups in the construction industry, the Construction Startup Competition. Many entrepreneurs have gone on to collaborate with the participating companies after applying to the Competition. Given the global outreach of its partners, the 2024 edition received an increase in the number of startup applications to identify the most innovative solutions around the world, continue growing the Contech ecosystem and begin agile adoption of applicants' innovative technologies and business models.

About Cemex Ventures

Launched in 2017, Cemex Ventures focuses on helping overcome the main challenges and capitalizing on the opportunity areas in the construction ecosystem through sustainable solutions. Cemex Ventures has developed an open collaborative platform to lead the revolution of the construction industry, engaging startups, entrepreneurs, universities, and other stakeholders to tackle the challenges in the construction environment and shape the industry's future. For more information on Cemex Ventures, please visit: www.cemexventures.com

About Caterpillar

With 2023 sales and revenues of \$67.1 billion, Caterpillar Inc. is the world's leading manufacturer of construction and mining equipment, off-highway diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. For nearly 100 years, we've been helping customers build a better, more sustainable world and are committed and contributing to a reduced-carbon future. Our innovative products and services, backed by our global dealer network, provide exceptional value that helps customers succeed. Caterpillar does business on every continent, principally operating through three primary segments – Construction Industries, Resource Industries and Energy & Transportation – and providing financing and related services through our Financial Products segment. Visit us at caterpillar.com or join the conversation on our social media channels at https://www.caterpillar.com/en/news/social-media.html

About Dysruptek

Formed in 2018, Dysruptek is the venture investment arm of The Haskell Company. Dysruptek seeks to invest in disruptive Architecture, Engineering and Construction technologies reshaping the built world. Dysruptek acts as an agent of change and partner to innovators driving meaningful impact across the industry. Invest. Invent. Innovate. For more information, please visit: www.dysruptek.com

About Ferrovial

Ferrovial is one of the world's leading infrastructure companies. The Company operates in more than 15 countries and has a workforce of over 24,000 worldwide. Ferrovial is triple listed on Euronext Amsterdam, the Spanish Stock Exchanges and Nasdaq and is a member of Spain's blue-chip IBEX 35 index. It is part of the Dow Jones Sustainability Index and FTSE4Good, and all its operations are conducted in compliance with the principles of the UN Global Compact, which the Company adopted in 2002. For more information on Ferrovial, please visit: www.ferrovial.com

About the Hilti Group

The Hilti Group supplies the worldwide construction and energy industries with technologically leading products, systems, software and services. With about 34,000 team members in over 120 countries the company stands for direct customer relationships, quality and innovation. Hilti generated annual sales of more than CHF 6.5 billion in 2023

and invests approximately 7 percent of sales in research and development each year. The company is privately owned by the Martin Hilti Family Trust, which ensures its long-term continuity. The Hilti Group's purpose is making construction better, based on a passionate and inclusive global team and a caring and performance-oriented culture. With more than 280,000 daily interactions with customers, Hilti knows that the most innovative ideas are born on the jobsite. To learn more about Hilti, please visit: www.hilti.group

About Leonard by VINCI

Leonard is the innovation and foresight platform set up by VINCI, a global player in concessions, energy and construction businesses, employing more than 280,000 people in more than 120 countries. Leonard was created to imagine the future of the Group's business lines and is tasked with watching emerging trends in VINCI's areas of expertise and markets, identifying new growth opportunities, and setting up incubation and acceleration programs for Group employees as well as start-ups. Each year, Leonard supports the acceleration and development of over 40 of the best innovative projects in construction, mobility, energy and real estate. To house these programs and start conversations with all the people blazing new trails in VINCI's business lines, Leonard opened Leonard: Paris, a 4,500 square meters lab in Paris. Since 2020, Leonard has been expanding operations in Germany, Austria, Switzerland and Latin America. To find out more about Leonard: https://leonard.vinci.com/en/

About NOVA by Saint-Gobain

NOVA by Saint-Gobain, the external venture arm of Saint-Gobain, identifies forward-thinking startups around the world whose philosophies align with Saint-Gobain's focus on sustainability. It helps those startups nurture their ideas and grow their companies to scale through partnerships and investment. With a presence in Asia, Europe and North America, NOVA by Saint-Gobain connects the global startup community with the power, resources, and experience of Saint-Gobain to address the needs of today and challenges of tomorrow. Learn more by visiting https://nova-saint-gobain.com and www.saint-gobain.com

About Trimble Ventures

Launched in 2021, Trimble Ventures is a corporate venture capital fund focused on investing in early and growth-stage companies that align with Trimble's mission of transforming work in the agriculture, construction, geospatial and transportation industries. The fund deploys strategic capital to accelerate the growth of innovative companies and partners that complement Trimble's products, technology platforms and support its customer's work. Trimble Ventures targets investing in companies with technologies and solutions related to hardware and software applications; artificial intelligence; augmented, virtual and mixed reality; autonomy and robotics; blockchain; the Internet of Things (IoT) and analytics; and sustainability. For more information on Trimble Ventures, visit: ventures.trimble.com

About Trimble

Trimble is transforming the ways people move, build and live. Core technologies in positioning, modeling and data analytics connect the digital and physical worlds to improve our customers' productivity, quality, safety, transparency, and sustainability. For more information about Trimble (NASDAQ: TRMB), visit: www.trimble.com

About Zacua Ventures

Zacua Ventures is a dynamic, early-stage venture capital fund dedicated to tackling the most pressing challenges in Sustainability, Productivity, and Urbanization within the built environment, on a global scale. With our strategic footprint in North America, Europe, Latam and Asia, Zacua Ventures actively supports the most visionary and forward-thinking entrepreneurs. Our mission is to not only fortify their value propositions but also facilitate the global expansion of their ventures, leveraging extensive corporate networks. Zacua has a robust backing from industry-leading corporations worldwide, across the entire value chain of the industry, establishing a distinctive value proposition for our portfolio startups by fostering direct relationships with leading building material manufacturers, contractors, engineering companies, developers, and software companies. Zacua is led by partners with over three decades of combined industry expertise, who, for the past decade, have been at the forefront of investing in cutting-edge construction technology. Discover how Zacua Ventures is shaping the future of the built environment by empowering visionary entrepreneurs at www.zacuaventures.com

Communications – Construction Startup Competition Paloma Hernandez +34 647 38 34 76 paloma.hernandez@cemexventures.com

###